

THE EVANGELISM PROSPECT LIST.

2/22/2026 PM

INTRODUCTION:

- A. With this lesson we start getting into practical applications.**
- B. One of the first steps to successful evangelism is to have an “Evangelism Prospect List.”**

I. WHAT IS AN “EVANGELISM PROSPECT LIST?”

- A. This will be a list of names that you think need to hear the gospel.**
 - 1. This list will be important to your evangelistic efforts.
 - 2. Post it in a place that you will see each day.
- B. Before the list is made... give some careful thought to the names you write down.**

II. WHY HAVE AN "EVANGELISM PROSPECT LIST"?

- A. It is important that we keep thinking and praying for our prospects (Romans 10:1).**
 - 1. Consistent success in any venture depends upon...
 - 1) Setting goals (which helps us focus).
 - 2) Keeping those goals ever before us (which provides MOTIVATION to your actions).
 - 2. Keys to being successful in evangelism...
 - 1) We need goals to give us a direction.
 - 2) We need to be constantly reminded of those goals to stay motivated.
- B. The prospect list**
 - 1. By having a specific list of names, we are able to concentrate our attention and our prayers.
 - 2. By placing the list in some prominent place, we are constantly reminded of the task before us ().
 - 3. It is like having a “to do list” which reminds us of our daily goals.

III. SUGGESTIONS FOR SETTING UP YOUR "EVANGELISM PROSPECT LIST."

- A. Pray for wisdom - James 1:5.**
 - 1. Once we start listing prospects, it will be evident that to work effectively the list needs to be narrowed down (Acts 13:46).
 - 2. Wisdom will be helpful in listing our prospects.
- B. LIST THE NAMES OF YOUR NON-CHRISTIAN CONTACTS...**
 - 1. Here are some good sources for prospects:
 - 1) Visitors at services.
 - 2) Spouses of members.
 - 3) New residents in the neighborhood.
 - 4) Relatives of members.
 - 5) Unfaithful members.
 - 6) Friends of members.
 - 7) Your own neighbors, friends.
 - 8) Co-workers.
 - 9) Children of members.
 - 10) Prospects furnished by recent converts.

- 11) Classmates at school.
2. Initially, concentrate on developing the list.
 - 1) Add names to the list as other prospects come to mind.
 - 2) But, do not overwhelm yourself with too many names.

C. Set some priorities.

1. Some guidelines for determining priority:
 - 1) Those you believe are closest to obeying the gospel.
 - 2) Those with whom you have open communication.
 - 3) Those who have shown spiritual interest.
 - 4) Those whose respect and friendship you have gained.
 - 5) Those for whom you have been praying regularly.
 - 6) Those you may have a limited time to reach...
 - a. Who might be moving from your area
 - b. Or who might not have long to live.
 - 7) Those who have a Christian spouse.
 - 8) Those in whom others have already invested some "sowing" and "watering."
 - 9) Those who seem to repeatedly come across your path (is it coincidence, or might it be Providence, since we have prayed for doors to be opened?).
 - 10) Those for whom you have the greatest concern

D. Narrow your list down to about ten people.

1. These will be the people you feel are your best prospects.
2. Put their names on your list.
3. Keep this list in some prominent place where you will see it daily.

E. Begin praying for each of them individually.

1. Asking God for OPPORTUNITY to be of service to these people.
 - 1) **1 Corinthians 3:5-7.**
 - 2) **Colossians 4:3.**
2. Asking God for WISDOM to make the most of the opportunities you have
(**Colossians 4:4-6.**
3. Ask God for BOLDNESS to share the gospel when opportunities come
(**Ephesians 6:18-20**).

IV. CONCLUSION

- A. Developing such a list can be a major step to being successful in reaching others to Christ.**
- B. As with so many areas of life, the reason many individuals fail to achieve their goals in life is because THEY NEVER REALLY SET THEM IN THE FIRST PLACE!**
- C. But if you have time between now and the next lesson...**
 1. Come up with as many as ten names of people you would like to see saved.
 2. Begin praying for them daily.
- D. Even if you do nothing more than develop such a list and begin praying for the souls on this list, perhaps you can give a copy of it to some teacher or preacher who can follow up on it.**

V. MY LIST OF PROSPECTS:

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